

**Final Report of the 2011 ISA Catalytic Workshop**  
**“The Markets for Force: Regional Variation in the Forms and Functions of**  
**Security Commodification”**

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***Workshop Follow-Up and Project Publication Plans***

The “Markets for Force” project aims to contribute to international relations scholarship in three ways. First, the workshop began a major collaborative undertaking that has been instrumental in introducing and bringing together a community of international scholars working on security privatization issues. Because this is a new and burgeoning sub-field within international relations scholarship, the ability to introduce these researchers and their work to each other holds great potential to improve the sharing of information on these issues across international boundaries, and to lead to further collaboration on future projects. This is particularly so due to the regional focus of this project and the regional specialization of many of the workshop participants. Indeed, the significance of this collaboration was demonstrated at multiple points during the workshop itself when various participants how grateful they were to have the opportunity to gain knowledge of the market for force in world regions other than those on which they were experts.

Second, the papers presented on the panels at the workshop will be compiled into an edited volume in order to share their results with the broader political science community. Based on the insights we gathered from the discussions and presentations, we developed further detailed guidelines for our participants regarding how to revise their papers. Furthermore, we presented our project to publishers at the book fair. Four major University press publishers indicated further interest: Cambridge University Press, Stanford University Press, Oxford University Press and University of Pennsylvania Press. We are currently in the process of submitting a comprehensive manuscript

proposal to these publishing houses, along with several others. We expect to be ready to send the final manuscript draft to the publisher indicating the most interest no later than September 2011.

Finally, the project also aims to reach out to the broader political science community through another panel at the 2012 ISA Convention in San Diego. The general ideas of the project have already been presented to a wider audience on the 2011 ISA convention in two panels: "Variance and Cohesiveness in the Transnational Markets for Force: The Causes and Consequences of Regional Private Military and Security Company Employment," and "Variance and Cohesiveness in the Transnational Markets for Force: The Causes and Consequences of Non-Traditional Force Commodification Across World Regions."

#### *Additional Research Expenses*

According to ISA regulations, participants from the United States or Canada are eligible for reimbursement of hotel expenses for one night. However, we kindly ask ISA to reimburse a second hotel night for Molly Dunigan as a research expense directly related to this project. Since the chairs of the workshop are located on different continents, the ISA Convention allowed us an opportunity to work collaboratively on the project in person, but it was necessary to meet several times in addition to Tuesday's workshop in order to do so. We met for much of the day the following day (Wednesday, March 16) to further develop our plans for the *Markets for Force* edited volume. Because the particular publishing format of an edited volume requires the coherence of the individual chapters, we reviewed each chapter and put together specific guidelines and comments for each of the contributors regarding how to revise their chapters. Furthermore, the presence of the major publishing houses at the ISA book fair presented the opportunity to approach publishers. In order to present our project to publishing houses, we also arranged meetings with editors on Wednesday, March 16, 2011.

### *Detailed Budget Expenses*

<b>Participant</b>	<b>Hotel Accomodation (USD)</b>	<b>Per Diem</b>	<b>Total Reimbursement (USD)</b>
Deborah Avant	\$242.44		\$242.44
Kateri Carmola	\$207.13		\$207.13
Molly Dunigan	\$412.00	\$75.00	\$487.00
Scott Fitzsimmons	\$179.10		\$179.10
Sabelo Gumedze	\$510.97		\$510.97
Elke Krahnann	\$196.04		\$196.04
Anna Leander	\$276.00		\$276.00
Kristina Mani	\$261.74		\$261.74
Carlos Ortiz	\$411.98		\$411.98
Ulrich Petersohn	\$408.00	\$150.00	\$558.00
Allison Stanger	\$206.05		\$206.05
<b>TOTAL REIMBURSEMENTS</b>			<b>\$3,536.45</b>

<b>Workshop Expenses</b>	<b>Quantity</b>	<b>Price (Canadian)</b>	<b>Price (USD)</b>
Lunch	18	\$576	\$556
Coffee	3 Gallons	\$276	\$267
Bagels	2 dozen	\$90	\$87
Soft Drinks & Water	20 of each	\$232	\$224

<b>TOTAL</b>			<b>\$1134.00</b>
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Total Grant Money Spent: **\$4,670.45**

Total Grant Money Remaining: \$18.55